

Move Capital

A B2B European Tech Growth Equity Fund to Nurture European Tech Champions

A Shared Vision: A Funding Gap in a Key Sector

European B2B Tech SMEs currently benefit from **far less growth funding options** than their U.S. or Asian counterparts

Move Capital is a **Specialized and Pan-European Tech Growth team** that will facilitate the **emergence of European champions**

The independence of these European SMEs are central to the creation process of high-value jobs in Europe, and to its **technological sovereignty**



Move Capital received the Tibi Label
Government-led initiative to direct funds from French institutional investors towards selected Tech Growth Equity funds



Growth Equity for Companies Addressing the Data Value Chain



Focused Investment Strategy:



B2B TECH SEGMENT



GROWTH STAGE



EUROPEAN COMPANIES



MINORITY AND MAJORITY INVESTMENTS

€10m to €45m

INVESTMENT TICKETS

Proven Ability to Support Companies in their Growth



Unique Technology expertise from the Team members
Over 70 years of combined experience in the sector



Proven Investment track record
Over €600 million invested in private and growth equity with an average IRR > 25%



Hands-on approach to portfolio management
Creation of synergies; ability to do majority or active minority tickets



Strong Tailor-Made Committed ESG Approach
Focus on job creation in Europe and Data Privacy, putting people at the heart of the digital transformation



Privileged access to deal opportunities through deep industry network
Strong focus on proprietary opportunities (30% historically)



Multidisciplinary team with proven ability to guide growth through **complementary Investment, Operational and Entrepreneurial skills**



Privileged access to the European Tech ecosystem
Strong relationships and strategic partnerships with European Tech leaders



Pan-European approach in order to support the emergence of European Tech champions through **organic growth and build-up acquisitions**

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Multidisciplinary Team of Tech Experts

Multidisciplinary team with proven ability to guide growth of Tech companies through **complementary Investment, Operational and Entrepreneurial skills and pan-European vision:**

SENIOR INVESTMENT TEAM

Investment Experts

Frédéric Benqué

Partner of two Private & Growth Equity funds
 €120m invested
 IRR: 38% | CoC: 2.7x



Sophie Sursock

Partner of a leading tech Growth Equity fund
 €480m invested
 IRR: 26% | CoC: 2.1x



Execution

Silvia Shiliashka

Director of Financial Advisory practice in an investment bank



Tech Experts

Hervé Malausséna

Head of European TMT in two major investment banks
 > \$5bn of tech deal advisory



Walter Vejdovsky

Head of M&A in a leading Tech B2B global player
 > €10bn of Tech Corporate M&A



Fund Management

Emmanuel Raffner

Head of KC Invest
 Managing Director in a Private Equity fund



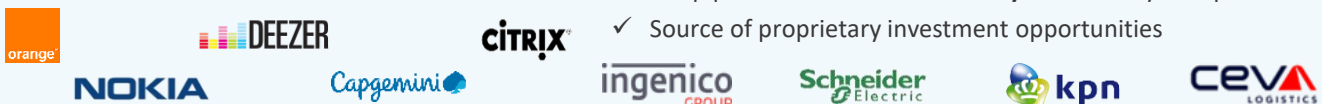
20 years of Growth and Private Equity investment experience with over €600m capital deployed

€1bn Growth Equity Tech Assets managed

STRATEGIC COMMITTEE MADE OF C-LEVEL EXECUTIVES FROM LEADING EUROPEAN TECH PLAYERS

Dedicated **Strategic Committee** members with privileged **access to the European Tech ecosystem:**

- ✓ Commitment to assist the development of portfolio companies
- ✓ Deep presence in **local Tech ecosystems** in key European markets
- ✓ Source of proprietary investment opportunities



Support from a Leading Portfolio Management Platform

Independent investment team benefiting from the support of KC Invest and the Kepler Cheuvreux Group:



Kepler Cheuvreux Invest, a regulated Fund Management Platform, with **experienced top managers**



DEDICATED INVESTOR

Structure allowing the investment team to **focus 100% on investing activity and value creation**

Fund Characteristics

Management company	Kepler Cheuvreux Invest ("KCI"), AIFM approved by AMF
Targeted investors	Institutional and Corporate investors
Currency	EUR
Targeted fund size	€300 million
Targeted ticket size	from €10m to €45m (+ co-investment programs)
Geography	France and Europe
Investment period	5 years from first closing
Final deadline	10+2 years from first closing (2x1 year extension)
Targeted IRR	+20% gross per year
Management fees	2% of commitments
Carried interest	20%

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Disclaimer

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- Gross IRR and gross MOIC are calculated on investments before management fees, Fund's direct costs and the « Carried Interest » potentially paid to the Fund management team*
- Net IRR and net MOIC are calculated on financial flows paid by/to investors after management fees, Fund's direct costs and the « Carried Interest » potentially paid to the Fund management team*
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