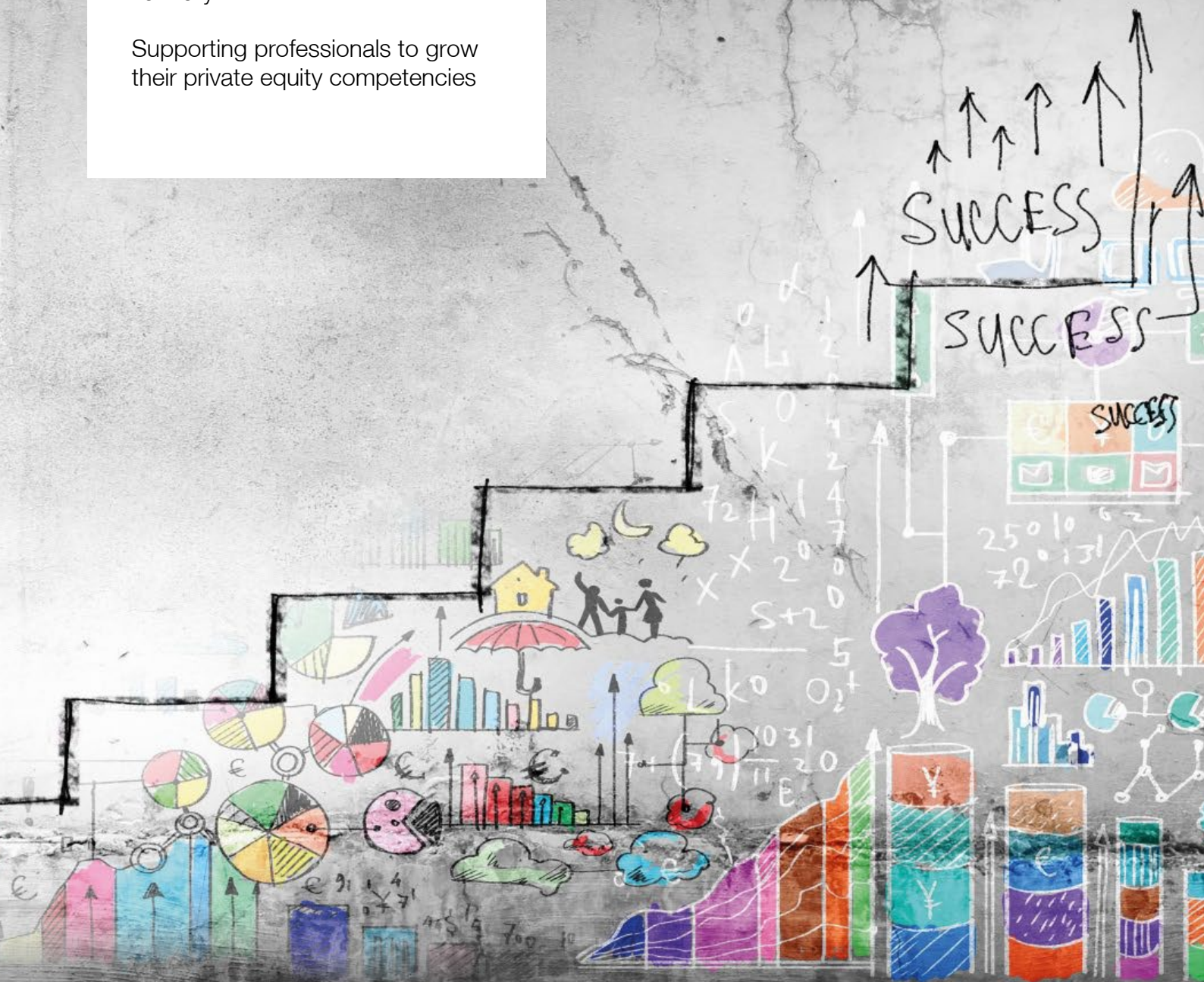


# SECA Private Equity Training

Nine online modules  
January – June 2024

Supporting professionals to grow  
their private equity competencies



**SECA**

Swiss Private Equity & Corporate Finance Association  
Schweizerische Vereinigung für Unternehmensfinanzierung  
Association Suisse des Investisseurs en Capital et de Financement

## About SECA

The Swiss Private Equity and Corporate Finance Association (SECA) offers a series of training sessions for professionals interested in private equity to grow their competencies.

We offer members and non-members **nine (independent) training sessions** designed for a wide audience. **Newcomers** can build their knowledge thanks to synthetic and practical modules directly from private equity experts. **More established professionals**, in finance, banking, insurance and pension funds, as well as account managers and middle and back-office staff, can deepen their knowledge.

The majority of the sessions are accredited by VSV-ASG and Cicero. Sessions are offered in **English** and are held **online**. For more details on the individual training courses, please visit our website.

## Program

### Module 1: Private equity in a nutshell

Friday, 19 January 2024, 09:00-13:00, online

Speaker: Cyril Demaria, SECA

### Module 2: Financial due diligence

Wednesday, 31 January 2024, 09:00-13:00, online

Speaker: Vincent Luescher & Tim Tesdorff, PwC

### Module 3: Valuing private companies

Tuesday, 5 March 2024, 09:00-13:00, online

Speaker: Yanik Costa, Capitalmind

### Module 4: Management package

Friday, 22 March 2024, 09:00-13:00, online

Speakers: Mario Kumschick & Beau Visser, Baker & McKenzie

### Module 5: Shareholder's agreement

Monday, 22 April 2024, 09:00-13:00, online

Speakers: Manuel Meyer & Martin Frey, Baker & McKenzie

### Module 6: Raising a private equity fund: theory and practice

Wednesday, 24 April 2024, 09:00-13:00, online

Speaker: David Rolfo, Mirabaud Asset Management (Suisse) SA

### Module 7: Private equity for the middle and back office

Monday, 6 May 2024, 14:00-18:00, online

Speaker: Xavier Parain, Blackfin Capital Partners

### Module 8: Implementing an ESG framework in private equity

Tuesday, 4 June 2024, 09:00-13:00, online

Speakers: Emmanuel Parmentier, Indefi

### Module 9: Board membership

Tuesday, 11 June 2024, 09:00-13:00, online

Speakers: Manuel Meyer & Martin Frey, Baker & McKenzie

## Speakers



### **Yanik Costa, Manager, Capitalmind Investec**

Yanik is responsible for the management and execution of M&A transactions at Capitalmind Investec with a special focus on healthcare services. He has worked in Corporate Finance and Advisory since 2013; previous to his current position at Capitalmind Investec he worked as a valuation and financial modelling specialist in the advisory department of PwC. Yanik is a CFA charterholder and graduated from the University of Zurich.



### **Dr. Cyril Demaria, Consultant, SECA**

Affiliate Professor at EDHEC, Cyril Demaria was Partner in charge of private markets at Wellershoff & Partners and Head of private markets research at UBS's CIO. Founder of venture capital funds, he is an expert for the European Commission, SECA, France Invest, LPEA and Invest Europe. He holds a PhD from the University of St. Gallen and Master's degrees in law, geopolitics and management. He authored "Introduction to Private Equity, Debt and Real Assets" (3rd ed., 2020, Wiley).



### **Martin Frey, Of Counsel, Baker McKenzie**

Martin Frey practice covers private equity (including venture capital and buyouts), mergers, acquisitions and corporate restructurings, with an emphasis on cross-border transactions. He also advises domestic and international clients on general corporate and tax law matters.



### **Mario Kumschick, Of Counsel, Baker McKenzie**

Mario joined Baker McKenzie's Zurich office in 2004 and is a member of the Firm's Global Tax and Real Estate practice groups. Mario has broad experience on all tax matters, both corporate and individual tax. He focuses his practice on corporate tax planning for domestic and multinational companies, cross-border business restructuring, real estate transactions. He advises Swiss and multinational companies on all tax aspects of reorganizations and M&A transactions. He also advises clients on equity compensation programs.



### **Vincent Luescher, Director, PwC**

Vincent Luescher is a Deals Director in PwC's Transaction Services team, based in Zurich. He has been working for over 11 years in PwC's Deals teams, both in Switzerland and North America. Vincent supports Private Equity and Corporate clients in M&A transactions, with a strong focus on financial due diligence, particularly in the Technology, Media and Telecommunications sectors. Vincent is a Chartered Financial Analyst and is a graduate of the University of St-Gallen.



### **Dr. Manuel Meyer, Partner, Baker McKenzie**

Manuel Meyer advises national and international investors such as multinationals private equity and venture funds on investments in Swiss-based companies, reorganization of acquired businesses and development of investment and ownership structures. He was rewarded for his dedicated work with the Client Choice Award for M&A Switzerland 2017.



### **Xavier Parain, Operating Partner, Blackfin Capital Partners**

Xavier Parain is an Operating Partner of Blackfin Capital Partners a Paris and Brussels-based private equity fund management company. He has worked in asset management since 1996, notably for Fundrock, Morgan Stanley, Merrill Lynch and Lazard Frères. He was also head of asset management at the French regulator (AMF) from 2011 to 2019. He is a graduate of the Ecole Nationale Supérieure des Techniques Avancées and the Ecole Polytechnique de Paris.



### **Emmanuel Parmentier, Managing Partner, Indefi**

Emmanuel Parmentier is a managing partner at INDEFI (Paris). He has built and leads the global ESG and sustainability advisory practice for financial investors. Emmanuel joined INDEFI in 2007, providing strategic advice to asset managers. He is a thought leader in the area of sustainable investing, publishing articles and speaking frequently at industry events. Emmanuel is a graduate of Ecole Centrale Paris in engineering and Universidad Politécnica de Madrid (Escuela Técnica Superior de Ingenieros Industriales).



### **David Rolfo, Private equity & real estate product specialist, Mirabaud**

David Rolfo is the Private Equity & Real Estate specialist for Mirabaud Asset Management. He is responsible for coordinating and promoting the private equity activities of the firm. He has worked in private equity since 2015 where he specialised in raising funds at Capstone Partners, a firm specialised in fundraising. He is a graduate of HEC Lausanne.



### **Tim Tesdorff, Manager, PwC**

Tim Tesdorff is a Manager in PwC Zürich's Transaction Services team and supports private equity and corporate clients in M&A transactions (buy- and sell-side financial due diligence and carve-out support). Tim holds a master's degree in Accounting, Financial Management & Control from Bocconi University, and is currently conducting doctoral studies in Management at the University of St. Gallen.



### **Beau Visser, Senior Associate, Baker McKenzie**

Beau Visser is an associate in Baker McKenzie's Zurich office and a member of the transaction practice groups. Previously, she worked as an associate in the Corporate/M&A team of the Amsterdam office. Beau focuses her practice on M&A and capital markets transactions. She also advises on domestic and international clients in the areas of corporate transactions and mergers and acquisitions, as well as banking and finance matters.

## Logistics

Please refer to the program for the schedule. For the online sessions, an access link will be provided to the participants. Materials will be sent to the participants, along with certificates of attendance. Training sessions are not recorded.

## Participants

25 maximum

5 minimum

Fees	non-members / CHF	SECA members / CHF
Full rate	500 per training	300 per training
Additional participant from the same company	250 per training*	150 per training*
Cycle of <b>five</b> or more courses	Reduction of 10%	Reduction of 10%
Young SECA / student	Reduction of 50%*	Reduction of 50%*
Active member of the partner organizations VSV-ASG, isfb or ASWM	Reduction of 15%*	

\* Discounts are not cumulative.

## Registration

Register on our website [www.seca.ch/events](http://www.seca.ch/events).

Registrations will be closed as soon as the maximum number of participants (25) is reached and/or seven working days before the training date.

## Terms and Conditions

If the minimum number of participants is not reached, the program manager may cancel the course or postpone it to a later date. In this case, the participants will be informed immediately after the registration deadline and the fees will be refunded. The registration fee is due as soon as the course is confirmed.

SECA Swiss Private Equity &  
Corporate Finance Association  
Suurstoffi 1, CH-6343 Rotkreuz

Phone +41 41 757 67 77

E-Mail: [info@seca.ch](mailto:info@seca.ch)

Partner / accredited organizations



## Registration

Please register on our website [www.seca.ch](http://www.seca.ch) or alternatively use the following form.

### I am registering for the following courses

<input type="checkbox"/> Module 1: Private equity in a nutshell */**	19 January 2024, 09:00-13:00, online
<input type="checkbox"/> Module 2: Financial due diligence **	31 January 2024, 09:00-13:00, online
<input type="checkbox"/> Module 3: Valuing private companies */**	05 March 2024, 09.00-13.00, online
<input type="checkbox"/> Module 4: Management package	22 March 2024, 09:00-13:00, online
<input type="checkbox"/> Module 5: Shareholder's agreement */**	22 April 2024, 09:00-13:00, online
<input type="checkbox"/> Module 6: Raising a private equity fund *	24 April 2024, 09:00-13:00, online
<input type="checkbox"/> Module 7: Private equity for the middle and back office *	06 May 2024, 14:00-18:00, online
<input type="checkbox"/> Module 8: Implementing an ESG framework in PE */**	04 June 2024, 09:00-13:00, online
<input type="checkbox"/> Module 9: Board membership	11 June 2024, 09:00-13:00, online

\* accredited by [VSV-ASG](http://www.vsv-asg.ch) / \*\* accredited by [Cicero](http://www.cicero.ch)

### Fees

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### Personal information

Name/First name .....

Company .....

Position/Title .....

Street/Zip/City .....

E-Mail .....

Phone .....

Date of birth .....

Member:  SECA, Young SECA or student /  VSV-ASG /  isfb /  ASWM

Please send this form to [info@seca.ch](mailto:info@seca.ch) or register on our website [www.seca.ch/events](http://www.seca.ch/events).

Registrations will be closed as soon as the maximum number of participants (25) is reached and/or seven working days before the training date.

Place/Date \_\_\_\_\_

Signature \_\_\_\_\_

If the minimum number of participants is not reached, the program manager may cancel the training or reschedule it to a later date. In this case, participants will be notified as soon as the registration deadline has passed, and fees will be refunded. **Registration fees are due upon confirmation of the course.**