

About SECA

The Swiss Private Equity and Corporate Finance Association (SECA) offers a series of training sessions for professionals interested in private equity to grow their competencies.

We offer members and non-members **eight training sessions** designed for a wide audience. **Newcomers** can build their knowledge thanks to synthetic and practical modules directly from private equity experts. **More established professionals**, in finance, banking, insurance and pension funds, as well as account managers and middle and back-office staff, can deepen their knowledge.

The majority of the sessions are accredited by VSV-ASG and Cicero. Sessions are offered in **English** and are held **online**. However, **modules 4 and 5** are held in **French** and **German** and **physically**.

Program

Module 1: Private equity in a nutshell (e)

18 January 2023, 09:00-13:00, online

Speaker: Cyril Demaria, SECA

Module 2: Financial due diligence (e)

27 February 2023, 09:00-13:00, online

Speaker: Frank Minder & Vincent Luescher, PwC

Module 3: Valuing private companies (e)

9 March 2023, 09:00-13:00, online

Speaker: Yanik Costa, Capitalmind

Module 4: Convention d'actionnaires (f)

25 April 2023, 09:00-13:00, Geneva

Speakers: Alexandre Gallopin & Audrey Tasso
Borel & Barbey

Aktionärsbindungsvertrag (d)

29 March 2023, 09:00-13:00, Zurich

Martin Frey & Manuel Meyer
Baker & McKenzie (Holbeinstrasse 30)

Module 5: Management package (f)

28 April 2023, 13:00-17:00, Geneva

Speakers: Pascal Favre & Andrio Orlor
CMS von Erlach Partners Ltd

Management package (d/e)

26 April 2023, 09:00-13:00, Zurich

Mario Kumschick & Beau Visser
Baker & McKenzie (Holbeinstrasse 30)

Module 6: Raising a private equity fund: theory and practice (e)

9 May 2023, 09:00-13:00, online

Speaker: David Rolfo, Mirabaud Asset Management (Suisse) SA

Module 7: Private equity for the middle and back office (e)

6 June 2023, 13:00-17:00, online

Speaker: Xavier Parain, Fundrock

Module 8: Implementing an ESG framework in private equity (e)

21 June 2023, 13:00-17:00, online

Speakers: Christina Böck & Emmanuel Parmentier, Indefi

Speakers



Christina Böck, Partner, Indefi

Based in Zurich, Christina Böck has more than 25 years of experience working for investment managers and deploying capital on behalf of institutional investors. She was CIO at Profond Vorsorgeeinrichtung and OCIO at AXA Investment Managers Switzerland following her initial role as head of the global bond team. Christina began her career as an international bond portfolio manager in France with AGF/Allianz/PIMCO and BIP/Dresdner. A graduate of HEC Paris, she holds a Master's from the University of Münster.



Yanik Costa, Manager, Capitalmind (M&A Boutique)

Yanik is responsible for the management and execution of M&A transactions at Capitalmind with a special focus on health care services. He has worked in Corporate Finance and Advisory since 2013; previous to his current position at Capitalmind he worked as a valuation and financial modeling specialist in the advisory department of PwC. Yanik is a CFA charterholder and graduated from the University of Zurich.



Dr. Cyril Demaria, Consultant, SECA

Affiliate Professor at EDHEC, Cyril Demaria was Partner in charge of private markets at Wellershoff & Partners and Head of private markets research at UBS's CIO. Founder of venture capital funds, he is an expert for the European Commission, SECA, France Invest, LPEA and Invest Europe. He holds a PhD from the University of St. Gallen and Master's degrees in law, geopolitics and management. He authored "Introduction to Private Equity, Debt and Real Assets" (3rd ed., 2020, Wiley).



Dr. Pascal Favre, Managing Partner, CMS Geneva

Pascal Favre is head of the Corporate/M&A, Banking & Finance practices in Geneva. He is active in all types of domestic and cross-border M&A transactions and has solid experience in corporate finance (incl. acquisition finance, corporate lending/refinancing, crowdfunding and collective investment schemes). His practice also focuses on commercial and contract law and general corporate matters (incl. joint ventures, reorganizations, and relocations). Pascal Favre holds a PhD from the University of Fribourg.



Martin Frey, Of Counsel, Baker McKenzie

Martin Frey practice covers private equity (including venture capital and buyouts), mergers, acquisitions and corporate restructurings, with an emphasis on cross-border transactions. He also advises domestic and international clients on general corporate and tax law matters. Martin is a recognized leader in the Swiss private equity market and has been named "Lawyer of the Year" in private equity in the Best Lawyers Ranking 2018.



Alexandre Gallopin, Lawyer, Borel & Barbey

Alexandre Gallopin practices in the fields of corporate law, mergers and acquisitions, private equity, commercial law and banking and finance. He is a member of the SECA's French-speaking Committee and holds a degree in business law from the University of Geneva and an LLM from Columbia Law School.



Mario Kumschick, Of Counsel, Baker McKenzie

Mario joined Baker McKenzie's Zurich office in 2004 and is a member of the Firm's Global Tax and Real Estate practice groups. Mario has broad experience on all tax matters, both corporate and individual tax. He focuses his practice on corporate tax planning for domestic and multinational companies, cross-border business restructuring, real estate transactions. He advises Swiss and multinational companies on all tax aspects of reorganizations and M&A transactions. He also advises clients on equity compensation programs.



Vincent Luescher, Director, PwC

Vincent Luescher is a Deals Director in PwC's Transaction Services team, based in Zurich. He has been working for over 11 years in PwC's Deals teams, both in Switzerland and North America. Vincent supports Private Equity and Corporate clients in M&A transactions, with a strong focus on financial due diligence, particularly in the Technology, Media and Telecommunications sectors. Vincent is a Chartered Financial Analyst and is a graduate of the University of St-Gallen.



Dr. Manuel Meyer, Partner, Baker McKenzie

Manuel Meyer advises national and international investors such as multinationals private equity and venture funds on investments in Swiss-based companies, reorganization of acquired businesses and development of investment and ownership structures. He was rewarded for his dedicated work with the Client Choice Award for M&A Switzerland 2017.



Frank Minder, Partner, PwC

Frank Minder is a Deals Partner and leading PwC's Transaction Services team in Switzerland. Frank has more than 20 years of audit, business & consulting experience. He is supporting Corporate and Private Equity clients in M&A transactions and focuses on buy- and sell-side due diligence projects. Frank is a Swiss Certified Public Accountant and holds a Master's degree in Business Administration of the University of Zurich.



Andrio Orlor, Head of Tax, CMS Geneva

Andrio Orlor is mainly active in M&A transactions, corporate reorganisations, cross-border transactions, and the set-up of Swiss headquarters. He advises high net worth individuals and families, notably on wealth structuring and estate planning. He is President of the Swiss branch of the International Fiscal Association, Co-Chair of the Tax Chapter Board of the Swiss-American Chamber of Commerce, member of the OREF and member of EXPERTSuisse. He regularly teaches in Master's programs at the University of Geneva.



Xavier Parain, Head of FundRock, FundRock Management Company S.A.

Xavier Parain is Managing Director of FundRock, a Luxembourg-based fund management company. He works in asset management since 1996, notably for Morgan Stanley, Merrill Lynch and Lazard Frères. He was also head of asset management at the French regulator (AMF) from 2011 to 2019. He is a graduate of the Ecole Nationale Supérieure des Techniques Avancées and the Ecole Polytechnique de Paris.



Emmanuel Parmentier, Partner, Indefi

Emmanuel leads Indefi's dedicated Sustainability Expertise Centre and ESG advisory practice for financial investors. He has 15 years of experience in strategy consulting. He graduated from Ecole Centrale Paris and Universidad Politécnica de Madrid.



David Rolfo, Private equity & real estate product specialist, Mirabaud

David Rolfo is the Private Equity & Real Estate specialist for Mirabaud Asset Management. He is responsible for coordinating and promoting the private equity activities of the firm. He has worked in private equity since 2015 where he specialised in raising funds at Capstone Partners, a firm specialised in fundraising. He is a graduate of HEC Lausanne.



Audrey Tasso, Lawyer, Borel & Barbey

Audrey Tasso practices in the areas of corporate, commercial and contractual law, mergers and acquisitions, and banking and finance law. She is a member of the Geneva Bar and holds degrees from the Universities of Fribourg and Geneva and an LLM from Columbia Law School.



Beau Visser, Associate, Baker McKenzie

Beau Visser is an associate in Baker McKenzie's Zurich office and a member of the transaction practice groups. Previously, she worked as an associate in the Corporate/M&A team of the Amsterdam office. Beau focuses her practice on M&A and capital markets transactions. She also advises on domestic and international clients in the areas of corporate transactions and mergers and acquisitions, as well as banking and finance matters.

Logistics

Please refer to the program for the schedule. For the online sessions, an access link will be provided to the participants. Materials will be sent to the participants, along with certificates of attendance. Training sessions are not recorded.

Participants

25 maximum

5 minimum

Fees	non-members / CHF	SECA members / CHF
Full rate	500 per training	300 per training
Additional participant from the same company	250 per training*	150 per training*
Cycle of five or more courses	Reduction of 10%	Reduction of 10%
Young SECA / student	Reduction of 50%*	Reduction of 50%*
Active member of the partner organizations VSV-ASG, isfb or ASWM	Reduction of 15%*	

* Discounts are not cumulative.

Registration

Register on our website www.seca.ch/events.

Registrations will be closed as soon as the maximum number of participants (25) is reached and/or seven working days before the training date.

Terms and Conditions

If the minimum number of participants is not reached, the program manager may cancel the course or postpone it to a later date. In this case, the participants will be informed immediately after the registration deadline and the fees will be refunded. The registration fee is due as soon as the course is confirmed.

SECA Swiss Private Equity &
Corporate Finance Association
Surstoffi 1, CH-6343 Rotkreuz

Phone +41 41 757 67 77

E-Mail: info@seca.ch

Partner / accredited organizations



Registration

Eight inter-company training sessions dedicated to private equity

I am registering for the following courses

<input type="checkbox"/> Private equity in a nutshell (e)	18 January 2023, 09:00-13:00, online
<input type="checkbox"/> Financial due diligence (e)	27 February 2023, 09:00-13:00, online
<input type="checkbox"/> Valuing private companies (e)	09 March 2023, 09.00-13.00, online
<input type="checkbox"/> Convention d'actionnaires (f)	25 April 2023, 09:00-13:00, Borel & Barbey
<input type="checkbox"/> Aktionärsbindungsvertrag (d)	29 April 2023, 09:00-13:00, Baker & McKenzie
<input type="checkbox"/> Management package (f)	28 April 2023, 13:00-17:00, CMS von Erlach
<input type="checkbox"/> Management package (d/e)	26 April 2023, 09:00-13:00, Baker & McKenzie
<input type="checkbox"/> Raising a private equity fund: theory and practice (e)	09 May 2023, 09:00-13:00, online
<input type="checkbox"/> Private equity for the middle and back office (e)	08 June 2023, 13:00-17:00, online
<input type="checkbox"/> Implementing an ESG framework in private equity (e)	21 June 2023, 13:00-17:00, online

* accredited by [VSV-ASG](#) / ** accredited by [Cicero](#)

Fees

	non-members / CHF	SECA members / CHF
Full rate	500 per training	300 per training
Additional participant from the same company	250 per training*	150 per training*
Cycle of five or more courses	Reduction of 10%	Reduction of 10%
Young SECA / student	Reduction of 50%*	Reduction of 50%*
Active member of the partner organizations VSV-ASG, isfb or ASWM	Reduction of 15%*	

* Discounts are not cumulative.

Personal information

Name/First name

Company

Position/Title

Street/Zip/City

E-Mail

Phone

Date of birth

Member: SECA, Young SECA or student / VSV-ASG / isfb / ASWM

Please send this form to info@seca.ch or register on our website www.seca.ch/events.

Registrations will be closed as soon as the maximum number of participants (25) is reached and/or seven working days before the training date.

Place/Date _____ Signature _____

If the minimum number of participants is not reached, the program manager may cancel the training or reschedule it to a later date. In this case, participants will be notified as soon as the registration deadline has passed, and fees will be refunded. Registration fees are due upon confirmation of the course.