

Swiss Private Equity & Corporate Finance Association Schweizerische Vereinigung für Unternehmensfinanzierung Association Suisse des Investisseurs en Capital et de Financement

SECA Evening Event Swiss VCs on Stage

27 October 2021





Welcome Back (on Stage) ...







20 months after 20.2.2020

Tonights Host





Cédric Köhler Creathor Ventures



Thomas Heimann HBM Partners / SECA

SECA – the Home of Swiss Venture Capitalists

SECA

- Representation and Lobbying
- Networking
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- Professional Standards and Legal Documentation
- Education and Training

"The representative body for Switzerland's private equity, venture capital and corporate finance industries for more than 30 years to promote and the foster whole ecosystem"

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SECA VC Chapter







































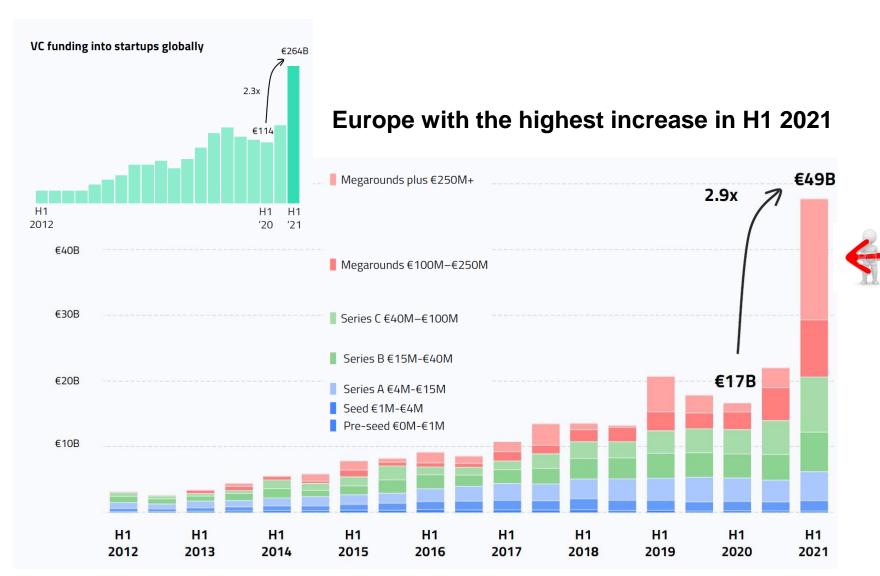






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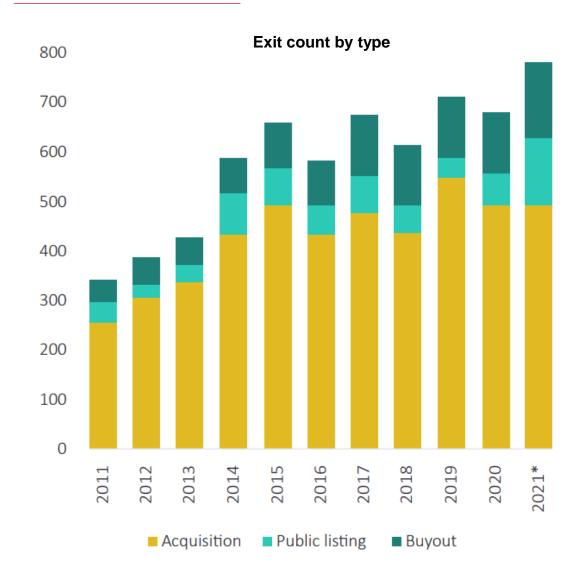
Global VC Investments from One Record to Another



Source: Dealroom.co, 8 July 2021

Vibrant Exit Market in Europe





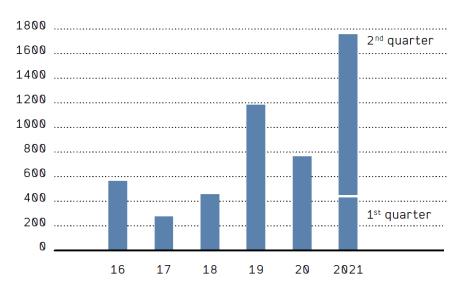
Source: Pitchbook, European Venture Report Q3 2021

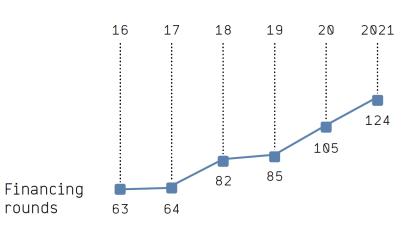
On Track for Another Record Year



Investments in Swiss start-ups in the first half of the year

Invested capital CHF m



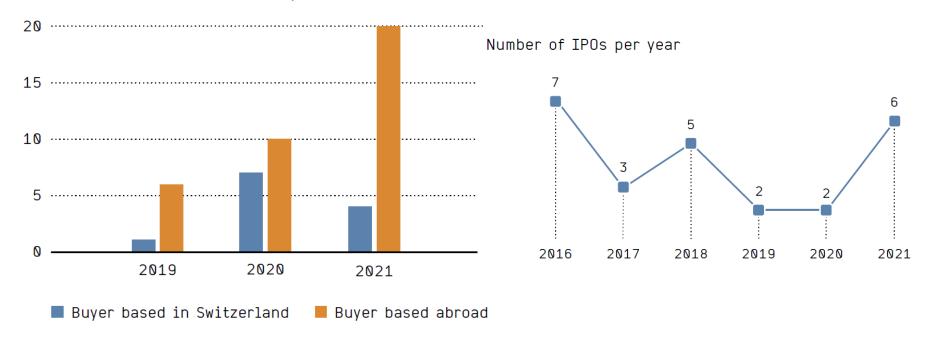


rounds

Strong Demand for Swiss Startups from Abroad

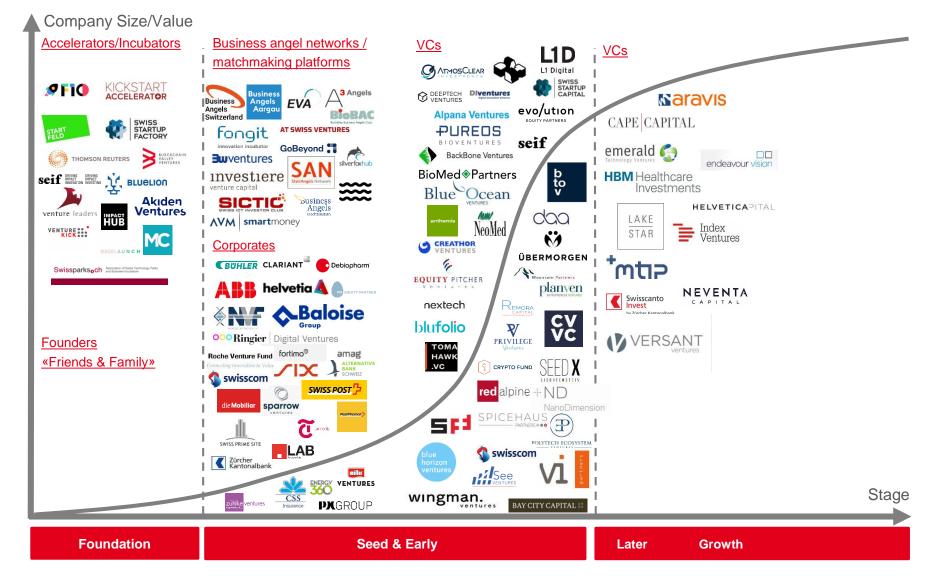


Number of exits in first half year



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Swiss VCs by Origin or Swiss Domiciled VCs* (only direct)



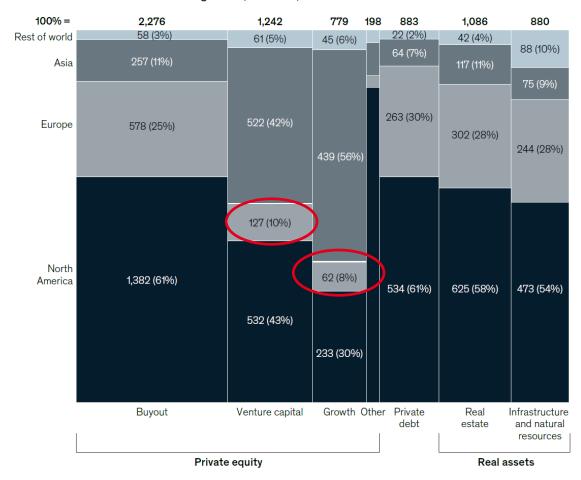
^{*} Foreign VCs with local presence; Foundations, family offices, entrepreneurs, high net worth individuals not included



VC / Growth Financing is Still a Bottleneck in Europe

«Market share» of different private markets asset classes

Private market assets under management, H1 2020, \$ billion



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Make sure that you will be listed...

The New Fundraising Radar will be published in the VC Report 2022

(27 January 2022)



Advisor/manager	Fund name	Geographic focus	Sector focus	Development stage focus	Target size [m]	
ALPANA VENTURES SA	Alpana III – Growth	Switzerland 75%, US/EU 25%	Digital/multi-sectors	Growth	CHF 70	
Avaloq Ventures AG	Avaloq Ventures I S. C.Sp	Europe, Asia, op- portunistically US	Wealth-, Reg-, Legaltech, Banking Infrastructure and DLT	Growth stage	CHF 50-80	
Blue Horizon Management AG	Blue Horizon Ventures I SCPs	Global	Sustainibility in the Food System	Seed/Pre-series A/ Series A/Series B/ Growth	USD 220	
blufolio	blufolio blockchain venture capital fund	Global	blockchain/DLT/digital assets & technologies	Early	CHF 100+	
btov Partners AG	btov Digital Technologies II S. C. S., SICAR	Europe	Al, SaaS, Digital Health, Logistics, D2C, Marketplaces	Seed and Series A	EUR 100-150	
CV VC AG / MRB Vermögens- verwaltungs AG	Solaya Capital Limited: Actively Managed Certificate ("AMC") on CV VC Blockchain Tech- nology For Tomorrow	Global	Blockchain	Incubation, Seed, Pre-A, A	CHF 20	
DAA Capital Partners SA	Tech 1291 Ventures I	Europe and Switzerland	Deep Technology	Scale ups	CHF 50-100	
DART Labs	DART	EU	Health, Environment, Learning and Communication	Preseed and Seed	USD 10	
Emerald Technology Ventures AG	Industrial Innovation Fund	Global	Energy, water, industrial IT, advanced materials, mobility, robotics and agriculture	Early Stage & Expansion Stage	EUR 200	
Emerald Technology Ventures AG	Global Energy Transition Alliance	Global	Energy	Early Stage & Expansion Stage	EUR 200-300	
Emerald Technology Ventures AG	Sustainable Packaging Innovation Fund	Global	Packaging including enabling technologies	Early Stage & Expansion Stage	EUR 200	
Endeavour Vision	Endeavour Medtech Growth II LP	Europe and USA	Healthcare technologies	Growth	CHF 400	
EquityPitcher Ventures	EquityPitcher Venture Fund	DACH region	ICT	Series A	CHF 50	
L1 Digital/L1D (Lux) GP	L1D Blockchain Venture SLP	Global	Blockchain	Series B+	USD 25 (max. 35)	
Momenta Ventures AG	Digital Industry Fund II	EU and NA	Digitization of Energy, Manf., Smart Spaces and Supply Chain	Seed to Series A	CHF 25	
Momenta Ventures AG	Digital Industry Fund III	EU and NA	Digitization of Energy, Manf., Smart Spaces and Supply Chain	Series A to Series B	CHF 50	
MTIP	MTIP Fund I	Europe	Healthtech	Later Stage	CHF 55	
MTIP	MTIP Fund II	Europe	Healthtech	Later Stage/ Growth	CHF 200	
Planven Entrepreneur Ventures	Planven Entrepreneur Ventures Fund II	Israel, US, Europe	Cybersecurity, Artificial Intel- ligence, Big Data, HealthTech	Late A, B, C	USD 120	
Polytech Ven- tures + ACE & Company	Polytech ACE Venture Secondary	Switzerland	Sector agnostic	Growth/Direct Secondaries	CHF 50	
Privilège Ventures	Privilège Capital Fund III	Switzerland	Industrial Tech, MedTech, ICT	Seed	CHF 20	
PropTech1 Ventures	PropTech1 Fund I	Europe	PropTech and ConstructionTech	Early Stage	EUR 40-50	
Seed X Liechtenstein AG	FinLie 1	Europe	Fintech, Insurtech, Proptech, Regtech	(Pre-)Seed to Series A (initial)	capped at EUR 50	
Spicehaus Partners AG	Spicehaus Swiss Venture Fund	Switzerland	Digital Transformation, ICT	Seed, Early Stage	CHF 50	
Swiss Entrepreneurs AG	Swiss Entrepreneurs Fund	Switzerland	Sector agnostic/no biotech	Growth	CHF 500	
Swiss Prime Site	Swiss Prime Site Ventures Fund I	DACH & West- Europa	PropTech, ConstructionTech, Real Estate Services	Seed/Series A	CHF 30-50	
Swiss Startup Capital AG	SSUG Flagship Fund I	EU & US	ICT, High Tech and Digital Health	Early (Seed, Series A)	CHF 50	
Swisscom Ventures	Digital Transformation Fund II	Switzerland, US, Israel, EU	ITC and Deeptech	Early- to Growth Stage	CHF 300 (incl. CF 75 from Swisscor	
VI Partners AG	VI Partners Swiss Innovation Fund	Switzerland (60%), Europe incl.	Healthcare, Technology	Early, Seed	CHF 120-150	

^{*} Funds offered by advisor/manager domiciled in Switzerland – not exhaustive; list does not include pure Corporate Venture Capital Funds



Table 3 - Horizon returns of Venture Capital funds

Region	Status	Currency	Funds	Capitalisation (mn)	1-Year	3-Year	5-Year	10-Year	15-Year	20-Year	25-Year	30-Year
Europe	All	EUR	173	29,995	46.17%	34.78%	21.90%	19.70%	12.83%	8.50%	10.88%	10.58%
North America	All	EUR	2,027	401,216	37.71%	27.52%	15.51%	18.50%	13.04%	5.99%	45.49%	30.63%
Rest of World	All	EUR	331	56,470	34.62%	24.75%	17.49%	21.80%	17.63%	12.40%	13.43%	13.22%

Source: Invest Europe, The Performance of European Private Equity, July 2021, based on Cambridge Associates

Selection of the «Swiss National Team» of VCs



Mark Browne Blufolio



David Long CV VC



Philipp Cottier L1 Digital



Arijana Walcott Dartlabs



Eric Gisiger SEIF invest



Sebastian Becker Redalpine Venture Partners



Michael Wacker BioMedPartners



Christian Schütz btov Partners



Thilo Schroeder Nextech Invest



Panel Speakers



Philipp Cottier L1 Digital



Patrick Förg SIX Swiss Exchange



Thilo Schroeder Nextech Invest



Christian Schütz btov Partners



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- make contact with professionals
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- get informed about upcoming events
- ask questions and get answers







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Swiss Private Equity & Corporate Finance Association

Suurstoffi 1 6343 Rotkreuz www.seca.ch

Prof. Dr. Maurice Pedergnana

General Secretary maurice.pedergnana@seca.ch +41 41 757 67 77

Thomas Heimann, MSc

Deputy General Secretary thomas.heimann@seca.ch +41 79 709 02 96