

SME Succession

How Swiss businesses
change hands

SECA Romandie Event
Wednesday, 17 June 2026
Quai de l'Île, Geneva



SME

SECA

Swiss Private Equity & Corporate Finance Association
Schweizerische Vereinigung für Unternehmensfinanzierung
Association Suisse des Investisseurs en Capital et de Financement

Wednesday, 17 June 2026, 17:30 – 20:30
Spaces Quai de l'Île, Quai de l'Île 13, 1204 Geneva

SME Succession

How Swiss businesses change hands

Three perspectives on SME succession in French-speaking Switzerland: an institutional fund, an entrepreneur who built a group through ETA (Entrepreneurship Through Acquisition), and a sell-side M&A advisor.

The panel will cover how deals are sourced in Romandie, what separates a successful transfer from one that fails, the practical obstacles facing sellers and buyers, and where the market is heading.

Program

17:30 **Door Opening & Registration**

18:00 **SECA introduction**

18:20 **Panel Discussion & Q&A**

- **Xavier Paternot**, Managing Partner, Renaissance, Institutional investor active in Swiss SME succession
- **Sébastien Perroud**, CEO, IAR Group, Searcher turned operator: first acquisition via Novastone, now consolidating industrial assets across Switzerland, the US, and Portugal
- **Arthur Magis**, Managing Director, Dimension SA, Sell-side M&A advisor, Lausanne and Geneva

19:00 **Networking Apéro**

Fee: SECA members & Non-Members: Free of charge

Registration: www.seca.ch/events

Language: English and French

With speakers from:

